

LARKIN
CLUB-OF-TEN
ORGANIZERS
LIBERALLY REWARDED



"Larkin Club-of-Ten
parties are such fun!
I Love to go."

Larkin Products and Premiums

are the Standard of Excellence

Larkin Laundry Soaps

are labor-savers; agreeable to the most sensitive skin. Pure, sweet and wholesome; made from carefully selected tallow and vegetable oils.

Larkin Toilet Soaps

produce a profuse, creamy, emollient lather. They are neutral and bland, absolutely pure, scientifically saponified and medicated.

Larkin Toilet Articles

are the product of laboratories in which no care or expense is ever spared to produce the best that human skill and knowledge can devise.

Larkin Food Products

are commended by their purity and superior excellence to all housewives who realize the importance of these essential qualities.

Larkin Home Needs

are of the same superior quality that marks all Larkin Products. They are needed in every household to make the daily work easier.

**THE Larkin Idea of Direct Factory-to-
Family Dealing Produces \$20.00
Retail Value for \$10.00.**

Larkin Clubs-of-Ten Make Spare Moments Profitable

PART of an afternoon, a leisure evening, or any spare time can be turned to account by interesting your friends in the Larkin Club-of-Ten.

By means of this popular plan each of ten families secures \$10.00 worth of the Larkin Products and a Larkin Premium by making ten payments of \$1.00 each. The organizer of a Club-of-Ten is liberally rewarded.

If you are the Club's Secretary, you secure the present-for-cash of 50 cents' worth of Products on each \$10.00 assortment ordered and a Certificate Premium on each \$10.00 remitted in accordance with the rules on page 2 of our Premium List.

Make Your Clubs Popular

You can conduct a number of Larkin Clubs-of-Ten at the same time. Many organizers do. A Club can be operated continuously, to the lasting profit of members and organizers. Arrange some little entertainment at the meetings, and you will soon find that membership in your Clubs will be eagerly sought. The Newspaper Comment on last pages show how Larkin Club-of-Ten meetings may be enlivened and made popular.

A leaflet containing easily arranged programs and hints on entertaining will be sent postpaid, on request. Address Larkin Co., Club-of-Ten Dept., Buffalo, N. Y., and ask for Entertainment Suggestions.

On request we send, postpaid, Premium List containing over 1200 liberal offers of Premiums given free.



NO. 37

LADIES' O SIZE WATCHES

Made by New England Watch Co. Movements have duplex escapement requiring only four jewels. Cases are 10-K. Gold-filled, guaranteed to wear like solid gold for twenty years.

No. 85. Given for five Certificates; or free with \$10.00 worth of Larkin Products.

Open-face, Gold-filled case. Choice of plain polished or fancy engraved.

No. 37 with Pin. Given for seven Certificates; or with \$10.00 worth of Larkin Products for \$12.00; or free with \$14.00 worth.

Same watch as No. 85, with fancy enameled back. Choice of Red or Blue. A fleur-de-lis chatelaine Pin, enameled to match, is included.

MEN'S GOLD-FILLED WATCHES

No. 15, HUNTING-CASE. Given for five Certificates; or free with \$10.00 worth of Larkin Products.

The reliable and guaranteed SETH THOMAS SEVEN-JEWEL MOVEMENT, beautifully damaskeened in gold and nickel. Patent safety pinion, cut compensation balance wheel. Stem wind and set. Patent Breguet hairspring, which improves timekeeping and prevents the movement running fast when Watch receives a hard jar. Adjusted to heat, cold and all positions. Porcelain-enamel dial, black Roman numerals; marginal figures; second hand.

Case is 10-K. Gold-filled, guaranteed to wear like solid gold for ten years. Only one style of finish, as illustrated, engine turned, with handsome engraved border and oval shield center.

New size 16.

No. 25, OPEN-FACE.

Given for five Certificates; or free with \$10.00 worth of Larkin Products.

Same watch as No. 15. Screw bezel and back. Black Arabic hour numerals; marginal figures.



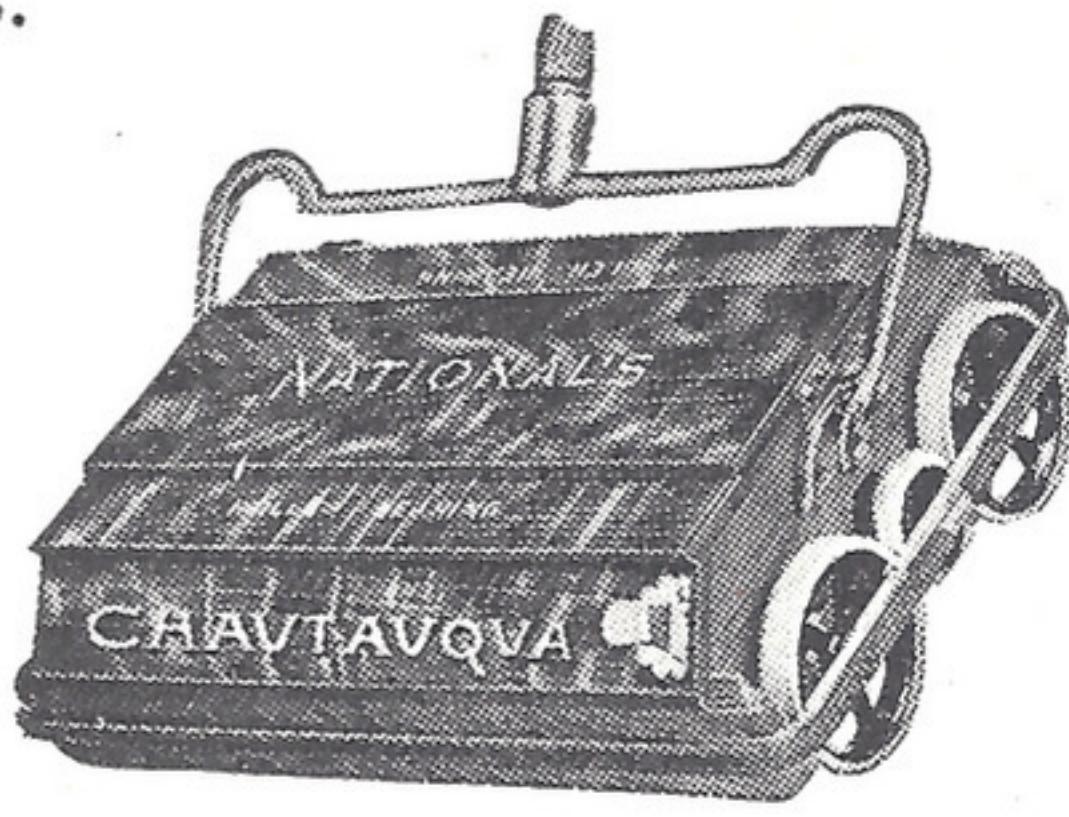
NO. 15

*Thirty-one years of ever-growing sales attest the superiority
of the Larkin Products and Premiums.*

CHAUTAUQUA CARPET SWEEPER

Given for two Certificates.

National Roller Bearing Sweeper, which has all that has yet been invented to add utility, including pure bristle brush, dust-proof axle tubes, anti-tipping device, brush release, rubber band on brush pulley, braid furniture protector. Noiseless, oils itself; handle always stays tight. Dump will not empty one side on dress of operator. Golden Oak, hand polished, with nickel trimmings.



MAPLE KITCHEN CABINET

No. 9. Cabinet with Cupboard Top given for nine Certificates; or with \$10.00 worth of Larkin Products for \$14.00; or free with \$18.00 worth.

No. 5. Cabinet Base without Cupboard Top given for five Certificates; or free with \$10.00 worth of Larkin Products.

No. 4. Cupboard top alone given for four Certificates.



A conveniently arranged Kitchen Cabinet, made of hard White Maple with gloss finish.

Base has whitewood top and contains one drawer, 17 x 18½ x 4 in., and one, 20½ x 18½ x 4 in., divided into compartments; large cupboard, 21½ x 17 x 15 in. Patent rolling, round-bottom, mouse-proof flour-bin 20½ x 15 x 21½ in., divided to hold two kinds of flour or meal. A whitewood kneading board, 20½ in. square, and

maple cutting-board, 10½ x 17 in. Top, 25 x 46 in.; 30 in. high. Brass drawer-pulls.

Cupboard Top is 26½ in. high, 45 in. wide, 9 in. deep. Has two drawers 14 x 8 x 3 in. and two, 6¾ x 8 x 3 in. The two cupboards are 13¾ x 10¼ x 8¼ in.

Larkin Quality is Superior Quality—It Insures Satisfaction.

CHAUTAUQUA ROCKER AND RECLINING CHAIR No. 45

Given for five Certificates; or free with \$10.00 worth of Larkin Products.



Back can be adjusted by patent devices to five positions, and changed at will by occupant. Seat is made easy by oil-tempered spiral springs. Very strong, and perfectly simple in construction.

Choice of Oak, in polished Golden Oak finish, or Birch with polished Mahogany finish. Upholstered with checked Velour in Red, Tobacco Brown or Olive, stuffed with best tow. Seat is 21 in. wide between arms, 22 in. long, and 18 in. from floor. The reclining back measures 27 in. from seat to top of head-rest. Chair has an adjustable foot-rest, 13½ in. high. When it is hidden beneath the seat Chair becomes a spring Rocker of handsome design.

INTERMITTENT CLUBS

AN Intermittent Club shall consist of at least ten members, and may have many more, who give orders for Larkin Products to the Club Secretary whenever they like.

The benefit to the organizer per \$10.00 order and the value to the Club member for the amount paid are the same as in a regular Club-of-Ten. ¶ Complete information about Intermittent Clubs sent on request.

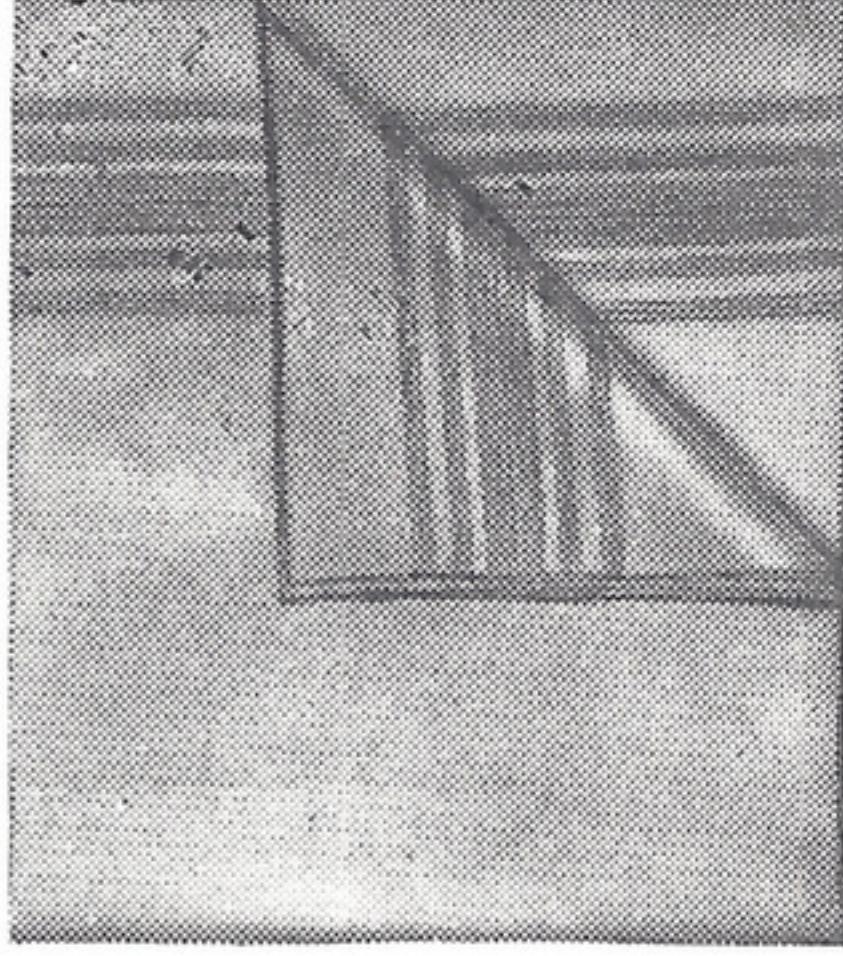
*Larkin Quality and Larkin Methods are Praised
by Millions.*

PURE ALL-WOOL BLANKETS No. 5

Pair given for five Certificates; or free with \$10.00 worth of Larkin Products.

The celebrated St. Marys blanket. Standard size, weight, and quality; viz., 70 x 80 in.; 5 lbs.; all virgin wool, warp and woof; long staple, soft and downy; ends finished with silk floss buttonhole stitch.

Choice of St. Marys pure White, with blue or pink border; or natural Gray, (free from coloring) with fancy border; or Dobson's Scarlet, with black border.



LIBRARY TABLE No. 205

Given for five Certificates; or free with \$10.00 worth of Larkin Products.



A design suitable for any room. Polished Golden Quartered-Oak throughout. The rails and legs are richly carved.

Height, 30 in.; top is 24 x 36 in.; pattern shelf, 18½ x 30 in., and drawer, 16 x 17 in., which is finished inside.

Shipped knocked-down, to save freight charges; easily set up.

Our booklet of Entertainment Suggestions helps Organizers make Club meetings interesting. Copy sent postpaid on request.

*The Best Soaps are Larkin Soaps—they are
Superior in Every Way.*

CHRYSANTHEMUM TOILET SETS

No. 12. TEN-PIECE SET. Given for two Certificates.

No. 13. TWELVE-PIECE SET. Given for three Certificates.

Made by the Buffalo Pottery, in the highest grade of American semi-vitreous porcelain. Have imperishable lustrous glaze, guaranteed not to craze. Artistic shape. Bowls have roll edge and handles. Body is White and the underglaze decoration is in sprays of Green chrysanthemums.

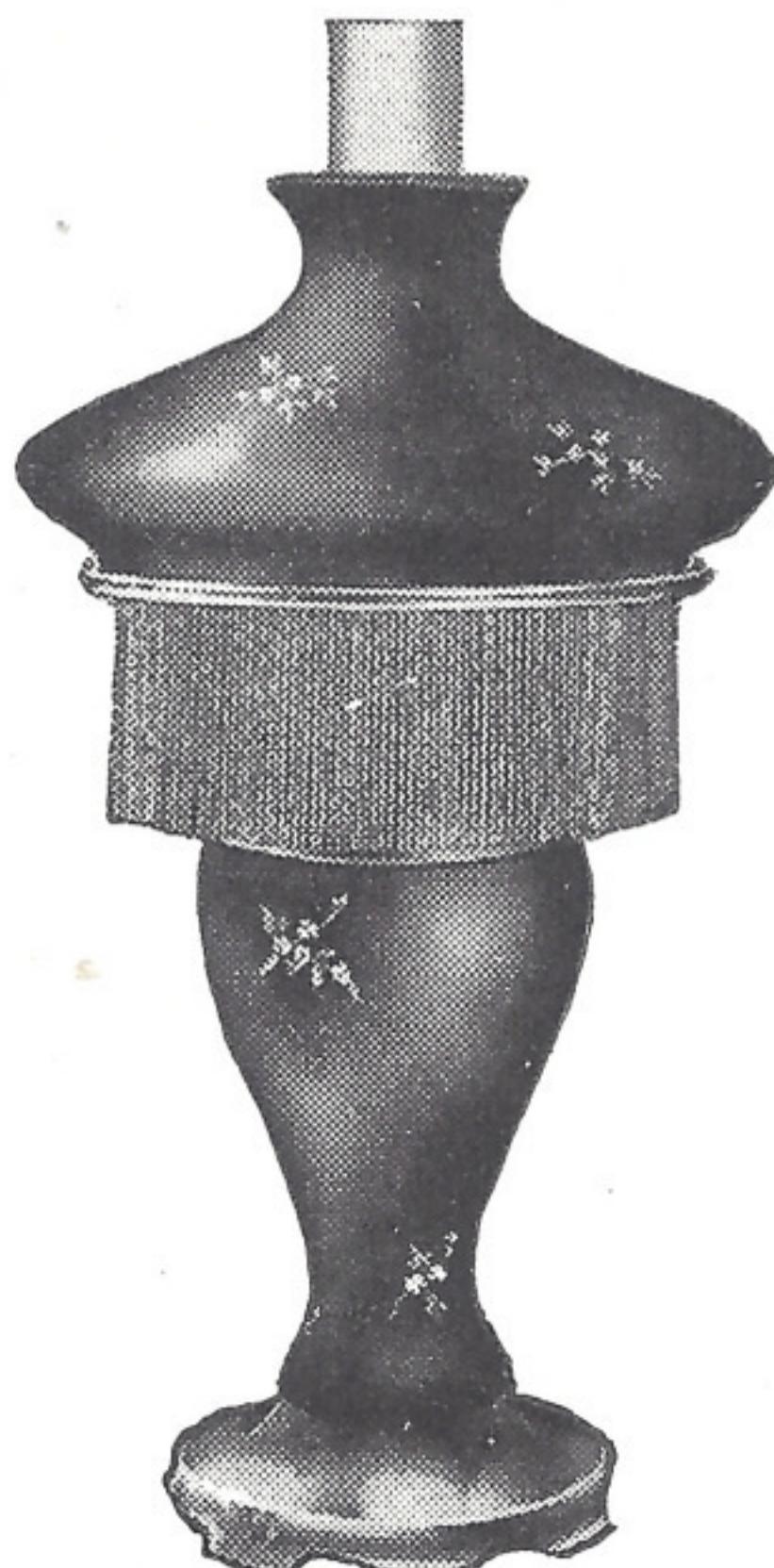
Ten-piece Set consists of Wash-bowl and Pitcher, Chamber with cover, Soap Dish with cover and drainer, small hot-water Pitcher, Brush Vase and Shaving Mug.

Twelve-piece Set has, in addition, a Slop Jar and cover.



PARLOR LAMP No. 85

Given for five Certificates; or free with \$10.00 worth of Larkin Products.



The body and shade of this beautiful Lamp are made of colored glass outside. Choice of bright, highly polished Red or dark Green, decorated with real gold; inside etched to produce a satin effect when lighted. All the trimmings are of solid brass, with English brushed finish, lacquered to prevent tarnishing. The Lamp is equipped with the Success center draft burner and fount, and Belgian chimney. The shade is 12 in. in diameter, contracted at the base to fit a 10-in. shade-holder; has glass bead fringe to match the shade and body. The Lamp is 25 in. high and the body is 6 in. in diameter.

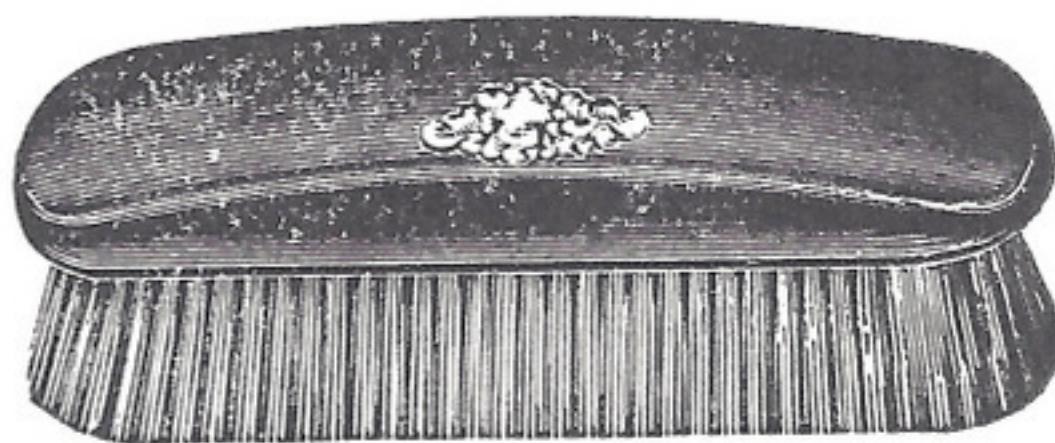
*Organizing Larkin Clubs-of-Ten brings Profitable Returns
for Pleasant Effort.*

CLOTH BRUSH No. 51

Given for one Certificate.

Mailed postpaid.

Real Ebony concave back with attractive sterling-silver mounting. Eleven rows of long white bristles securely wired in position. Brush is $7\frac{1}{2}$ in. long; $2\frac{1}{8}$ in. wide.



Conceded by dealers to be the best nickel Alarm Clock made; guaranteed to give satisfaction.

ECHO ALARM CLOCK No. 31

Given for one Certificate.

Seth Thomas one-day lever Alarm Clock in Nickel-plated case, with nickel-plated reflector inside of glass. The $4\frac{1}{2}$ in. dial has second-hand and alarm indicator. Winding, setting and regulating done at the back. Con-



CHOCOLATE POT

No. 11

Given for one Certificate.

Newest shape. The decoration is sprays of poppies in natural colors. Embossings and handle traced in gold. Choice of Buff or Apple Green background. Height, $9\frac{1}{2}$ in.; capacity, 3 pints.



SOLID OAK SEWING ROCKER No. 101

Given for one Certificate and 25 cents.

The Rocker embodies strength, comfort and beauty, and is a perfect sewing or nursery chair. It is finished in Golden Oak. Fine cane seat, $17\frac{1}{2}$ x 17 in.; height of seat from floor, 16 in.; height of back from seat, $25\frac{1}{2}$ in. Back slats deeply embossed.

We have never before been able to offer our patrons a satisfactory Rocker on terms so favorable. We invite comparison with any similar chair costing \$2.50 at retail.

*Larkin Premiums represent Customers' Savings through
the Larkin Idea of Factory-to-Family Dealing.*

PARLOR MIRROR No. 205



**Given for five Certificates;
or free with \$10.00
worth of Larkin
Products.**

Frame 3 in. wide, of Louis XV. design, richly ornamented and carved. Fitted with wood spandrel in which is set a French beveled-plate oval mirror 18 x 28 in. Frame and spandrel are finished in Pompeian Gold, hand-burnished and lacquered to prevent tarnishing. Size, 25 x 36 in.

Complete Premium List offers Pier Glasses and Mirrors in a variety of frames and shapes given for from one to six Certificates.

SILK PETTICOAT No. 85

Lengths, 38, 39, 40, 41, 42, 43, 44 in.

**Given for five Certificates;
or free with \$10.00 worth of
Larkin Products.**

An extra good quality of Royal Taffeta Silk with very perceptible rustle; will stand lots of wear.

Special attention is given to the fit; all seams are strapped or bound. Skirt has good flare.

Choice of Black, White, Navy Blue or Red. The 13-in. flounce has three groups of shirring, two narrow stitched bands and six rows of hemstitching. Has Heatherbloom Taffeta under-flounce, 6 in. wide, finished with 3-in. bias silk ruffle.



Larkin Products and Premiums may be returned if either prove unsatisfactory and money will be refunded.

SILVER-PLATED TEA SET No. 25

FOUR PIECES. Given for five Certificates; or free with \$10.00 worth of Larkin Products.

The Teapot ($2\frac{3}{4}$ pint) alone given for two Certificates; the Sugar Bowl, Spoonholder and Cream Pitcher each given for one Certificate.



Our Silverware is GUARANTEED HEAVY QUADRUPLE PLATE on pure hard white metal, and is elsewhere obtainable only of retail jewelers and dealers in silverware. It is of a manufacture never offered as a premium except by ourselves.

The name of the responsible maker, The Van Bergh Silver Plate Co., is stamped on every piece, and the quality and finish of goods and beauty of designs are unsurpassed by any silver-plated ware at any price.

Manufacturers' guarantee sent with each piece reads: "We guarantee this silverware to be made of hard white Britannia metal extra heavily plated with purest silver, 999-1000 fine, and we warrant the same to wear twenty-five years."

A beautiful new design, created especially for us.

The Spoonholder and Cream Pitcher are lined with 24-karat gold.

Choice of butler's finish without engraving (as illustrated) or satin finish with hand-engraved design on each side.

SILVER-PLATED BUTTER DISH No. 22

Given for two Certificates.



Matches Tea Set No. 25 in style and finish. Choice of butler's finish without engraving or satin finish with engraving (as illustrated.) Frosted glass drainer.

*The active influence of Satisfied Customers is our
Best Advertising.*

FOLDING TABLE No. 11



Given for one Certifi-
cate and 25 cents.

Top is 30 in. in diameter and Table is 28 in. high. It is well made of Hardwood in natural finish. It is a unique piece of furniture, useful in any home for games, for sewing or reading. Can be folded, as shown, into a very small space.

CHAUTAUQUA PARLOR OIL HEATER No. 44

Given for four Certificates.

Will heat a large room in coldest weather. Height, 28 in.; diameter of base, 10 in.

Solid and substantial. Easily portable. All planished steel plate, with nickel trimmings; absolutely nothing to break; no perforated metal to clog up. Has brass fount and the Gregory patent flame spreader and burner which diffuses the flame, keeps it at even height, and never smokes. Takes 8-in. circular Rochester wick. Burns a gallon of oil in twelve hours. Has portable top, which can be removed and cooking done on top of the stove, the heat being powerful enough to do this. Indicator shows depth of oil in tank.



Stove Catalogue sent, postpaid, on request. It contains over 150 offers of Gas, Oil, Coal and Wood Stoves and Ranges given free with the Larkin Products.

*Larkin Club-of-Ten Organizers Liberally
Rewarded.*

F U R S

Our Furs are made to our order by the best Fur Houses in the United States. Every piece is carefully inspected before shipment. The complete Premium List contains offers of an extensive and varied line of Fur Neck-Pieces and Muffs—all the latest novelties for 1907. A copy will be sent postpaid on request.

DOUBLE SCARF No. 38

Given for eight Certificates; or with \$10.00 worth of Larkin Products for \$13.00; or free with \$16.00 worth.

Black Dyed Marten. Ends finished with six tails; cord and tail and cord ornaments. Chain fastening. Length, 76 in. To mail, 22 cts. postage required.

PRINCESS - SHAPE FLAT MUFF No. 27

Given for seven Certificates; or with \$10.00 worth of Larkin Products for \$12.00; or free with \$14.00 worth.

Size, 12 x 15 in. Has wrist-cord and is lined with Skinner satin. Matches Scarf No. 38 in quality and color. To mail, 20 cts. postage required.



No. 38

TRIPLE-END STOCK No. 415

Given for fifteen Certificates; or with \$10.00 worth of Larkin Products for \$20.00; or free with \$30.00 worth.

Japanese Mink. A pleasing style. Animal head trimming; brocaded satin lining. Length, 45 in. To mail, 14 cts. postage required.

TRIPLE-END STOCK No. 16

Given for six Certificates; or with \$10.00 worth of Larkin Products for \$11.00; or free with \$12.00 worth.

Blended River Mink. Same style as Triple-End Stock No. 415.

PILLOW MUFF No. 715

Given for fifteen Certificates; or with \$10.00 worth of Larkin Products for \$20.00; or free with \$30.00 worth.

Size, 12 x 16 in. Latest square shape with draw-cord. To mail, 20 cts. postage required.



Triple-End Stock.
Japanese Mink.
Pillow Muff No. 715.

NEWSPAPER COMMENT

The Larkin Clubs-of-Ten met in Grange Hall yesterday afternoon and enjoyed a very pleasant time, playing carrom, eating ice-cream and having a good time generally. The hall was tastefully decorated with flowers, and altogether it was one of the pleasantest events of the season.—*Traverse City (Mich.) Evening Record.*

The Larkin Club-of-Ten met with Mrs. M. Ryan, Wednesday evening, it being her turn to receive her premium. The Secretary, Mrs. Ed. Hall, made the evening a pleasant one by games, music and refreshments.—*Salamanca (N. Y.) Union.*

The Birdsboro members of the Larkin Club-of-Ten held a "Soap" party at the residence of John Squibb, Walnut Street, on Wednesday evening. Only members of the club were present. Refreshments were served. The club has been in existence a long time, and through the Larkin Idea it secures soap and other articles at Factory-to-Family prices.—*Reading (Pa.) Eagle.*

Mrs. J. Rowe and A. R. Cochran entertained two Larkin Clubs-of-Ten at the home of the latter, 40 Hamilton Street, Tuesday afternoon. Next month the clubs will be entertained at the home of Mrs. T. B. Davis, who will be assisted by Mrs. W. J. Weller.—*Muskegon (Mich.) Chronicle.*

A unique and delightful event was the observance of "Gentlemen's Night" by the members of three Larkin Clubs-of-Ten and their invited guests. Conversation, whist and dancing were the order of the evening, and towards its close, but not until after ice-cream and cake had been served, all joined in singing a special version of "Sweet Home." As a souvenir, each gentleman received a cake of Larkin Shaving Soap. All were delighted.—*Woodsville (N. H.) News.*

The Larkin Club-of-Ten met at the house of A. B. Mills last Thursday; and sent in its first order for soap, Mrs. H. E. Lobeck being the lucky one for the first premium.—*Hammondsport (N. Y.) Herald.*

Mrs. P. J. Humphry entertained the members of the Larkin Club-of-Ten at her home. About forty guests were present, who enjoyed a program by the children. Mrs. Humphry was presented with a Tea Set from the club. Later in the evening light refreshments were served.—*Galesburg (Ill.) Mail.*

A Larkin Club-of-Ten has been organized at Lime Lake, with Miss Mabel Potter as Secretary.—*Machias (N. Y.) Star.*

By far the most popular club life in Iola now is closely allied to soap. Browning, Tennyson, Current Events and other topics of interest to the average club-woman have given way to the all-absorbing topic of Larkin Soap, which is good, pure and cleanses the finest fabric without injury. There are probably fifty Larkin Clubs-of-Ten in operation in Iola now, and a dozen promoters are at work on more. A club is supposed to die in ten months, but a dozen are ready to take its place. The women find the Premiums are worth more money than they paid in, and the Soaps are secured free. If you haven't joined a Club-of-Ten you will have no trouble in getting an invitation.—*Iola (Kans.) Daily Record.*

The Larkin Clubs-of-Ten are extraordinarily popular. One teamster in this city is kept busy delivering the Larkin Soaps. Almost 50% of the housekeepers of the town are either agents for or are in some manner interested in the Larkin Soap Clubs, and they furnish their homes with the Premiums.—*Shamokin (Pa.) Daily News.*

Speaking of Clubs: Some are formed for sociability, some for gaining knowledge, and some for the general benefit received by the members. The latest club to be organized in this city is the Larkin Club-of-Ten, with the motto, "Cleanliness is next to Godliness," emblazoned upon its banner. The members have pleasant times at the meetings.—*Midland (Mich.) Republican.*

The Larkin Club-of-Ten met at the home of Mrs. C. A. Shipley, Tuesday. Ten members were present, all women, and a good time is reported. Dinner was served by Mrs. Shipley, who also presented each member with a dainty Larkin calendar.—*Richmond (Ohio) Gazette.*

The home of J. H. Johnson and wife at Faunce was the scene of much merriment Saturday evening, the occasion being a party given in honor of the Larkin Club-of-Ten to their families. The most amusing feature of the evening consisted in placing the tusk on the elephant, blindfolded, for which Oliver Deane received the first prize and George McClellan the booby prize. After games and music, refreshments were served. Having spent a most enjoyable evening, the guests departed, leaving pleasant memories to their Secretary, Mrs. Johnson.—*Clearfield (Pa.) Monitor.*

THE LARKIN GUARANTEE

INSURES

ABSOLUTE SATISFACTION

Larkin Co.

ESTABLISHED, 1875.

FACTORY=TO=FAMILY SOAPMAKERS, PERFUMERS, IMPORTERS, REFINERS, CHEMISTS.

**Factories, Laboratories and General Offices,
. , BUFFALO, N. Y.
Branch for West-of-the-Mississippi Patrons, PEORIA, ILL.**

LOCAL BRANCHES :-

4 and 6 White Street, and 239 W. Broadway, }	. . .	NEW YORK CITY
149 Massachusetts Ave., Cambridge,	. . .	BOSTON
2222, 2224 Arch Street,	PHILADELPHIA
820-824 Liberty Ave.,	PITTSBURG
1870 Ninth Street, N. E.,	CLEVELAND

**THE HIGHEST SKILL AND MODERN FACILITIES
ARE EMPLOYED IN THE MANUFACTURE OF
THE LARKIN SOAPS AND OTHER PRODUCTS**

116 F. 4336-13.